

Trends in Client Reporting: Clients' Needs and Service Providers' Responses



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Different Clients

Different Needs



Change Drives Trends

There is nothing
permanent except change

-Heraclitus, Greek philosopher

Clients under Change Pressure

Drivers of Change



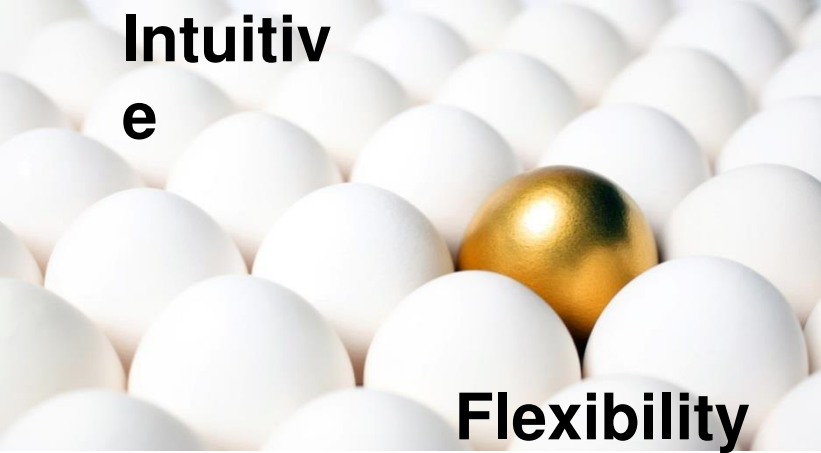
Additional transparency required

More risk focus

Regulatory change and enforcement

Report Presentation and Display

Flexibility Requirements Endure



More and Better Data

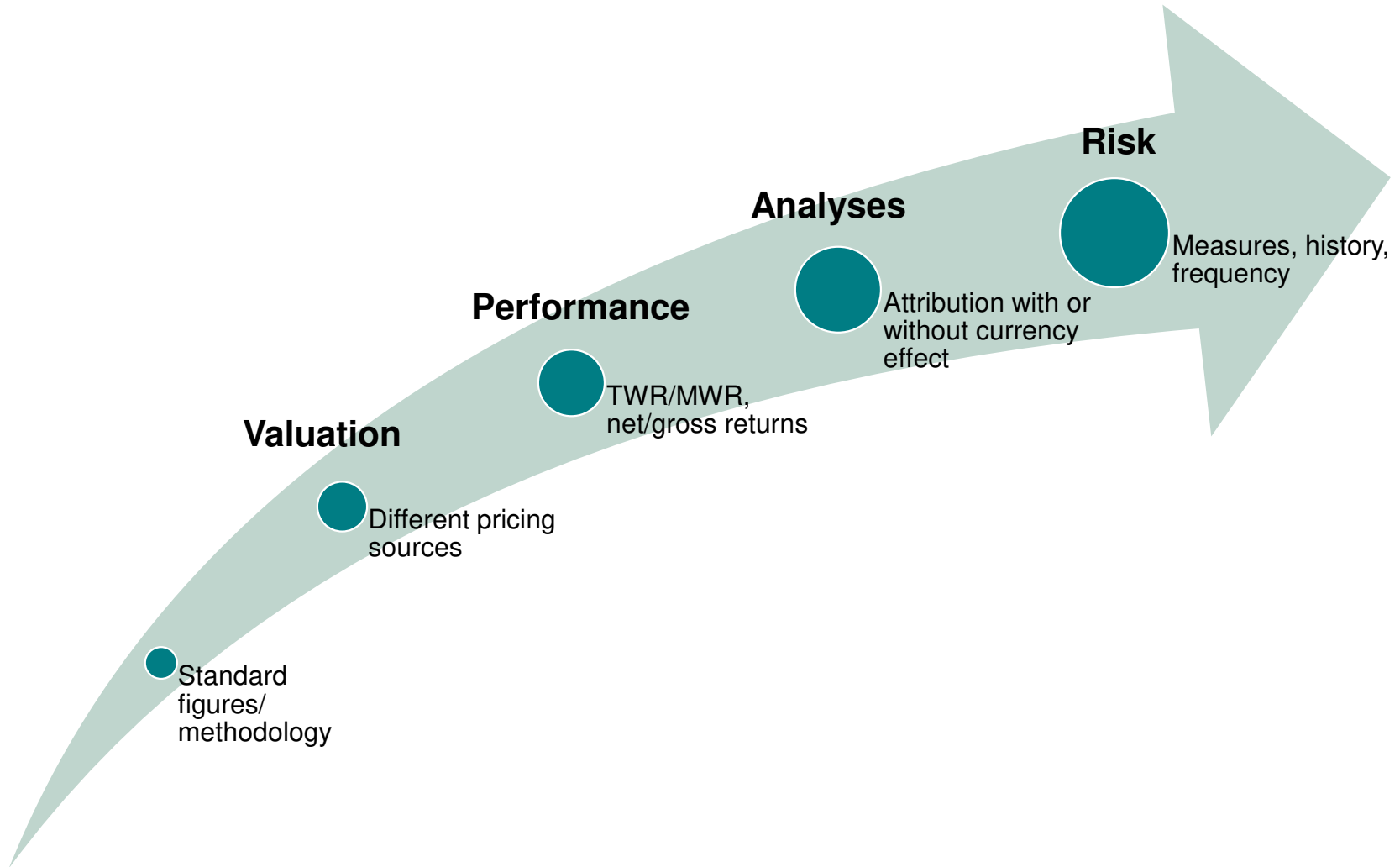
Building Flexibility into the Input Data

- More data
- Better data quality
- More complex instruments

- Matching data from different sources
- Adding new data sources
- Efficient data quality processes

Calculation Choices

A Standard is No Longer Sufficient



Providers Must Respond with Flexibility

Progress is impossible
without change

-George Bernard Shaw,
playwright

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