

## Trends in Client Reporting: Clients' Needs and Service Providers' Responses



Mary Cait McCarthy, CFA, FRM  
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# Different Clients

## Different Needs



# Change Drives Trends

There is nothing  
permanent except change

-Heraclitus, Greek philosopher

# Clients under Change Pressure

## Drivers of Change



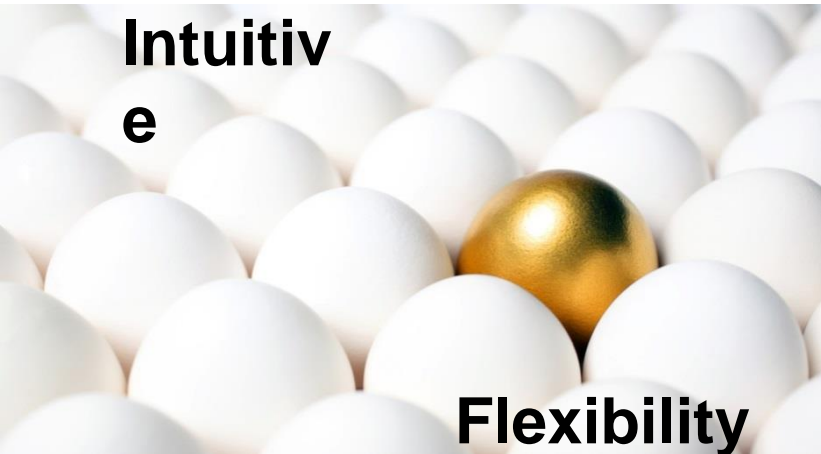
**Additional transparency required**

**More risk focus**

**Regulatory change and enforcement**

# Report Presentation and Display

## Flexibility Requirements Endure



# More and Better Data

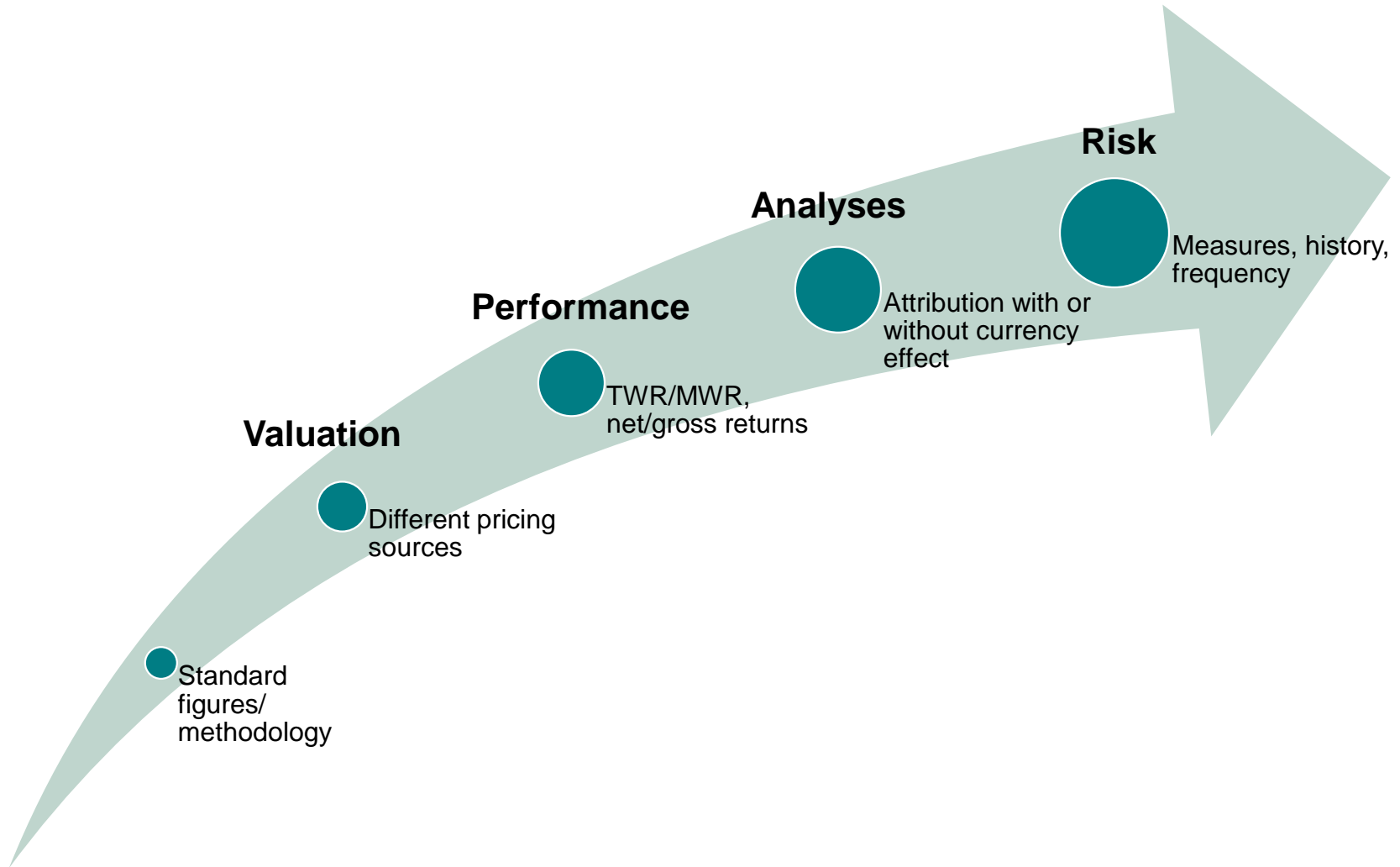
## Building Flexibility into the Input Data

- More data
- Better data quality
- More complex instruments

- Matching data from different sources
- Adding new data sources
- Efficient data quality processes

# Calculation Choices

A Standard is No Longer Sufficient



# Providers Must Respond with Flexibility

Progress is impossible  
without change

-George Bernard Shaw,  
playwright



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